

vaACCSES Provider Conference Program Narrative 2017

Wednesday, April 19, 2017

- 10:00 am – 12:00 pm** **Conference Registration Desk Open**
- 10:30 am – 5:00 pm** **Pre-Conference**
Direct Support Professional Competency Training – Behavioral Supports
(Certificate of Completion Provided for DBHDS Requirements)

Learn about the function and purpose of behavior and how it impacts those with developmental disabilities. Understand the importance of taking accurate data, and how acquiring new skills can increase independence and lessen the need for maladaptive behavior. Start to think about the person's environment and how it may affect the individual. Topics to be covered include Ethics, Function and Purpose of Behavior, Observation and Assessment, Prevention, Skill Acquisition, Measurement, and Intervention/Support Plan Implementation, This is an entry level training for DSPs that work with individuals who may have behavior issues. The training meets all requirements for Support Levels 5, 6 and 7 for adults determined by the Supports Intensity Scale (SIS) and Supplemental Questions. All attendees will receive a PowerPoint handout and Certificate of Attendance that can be added to the Competency Skill Tracker and personnel file.

Presenter: Cindy Gwinn, M.Ed., QDDP

- 1:00 pm – 5:00 pm** **Exhibit Set-Up**
- 3:00 pm – 6:00 pm** **Conference Registration Desk Open**
- 6:00 pm – 7:00 pm** **Welcome Reception**
- 8:00 pm – 10:30 pm** **Hospitality Suite – Hosted by vaACCSES**

Thursday, April 20, 2017

- 7:30 am – 5:00 pm** **Conference Registration Desk Open**
- 7:30 am – 5:00 pm** **Exhibits Open**
- 7:30 am – 8:30 am** **Breakfast Buffet**
- 8:30 am – 5:00 pm** **Direct Support Professional Training – Autism**
(Certificate of Completion Provided for DBHDS Requirements)

Learn about supporting individuals with autism based on the Virginia Autism Councils (VIC) Skill Competencies for Professionals and Direct Support Staff in Virginia Supporting Adolescents and Adults with Autism which are the DBHDS Medicaid DD Waiver Autism Competency requirements. Topics to be covered include General Knowledge Concerning Autism, Environmental Structure and Visual Supports, Communication, Social Skills, Behavior, Sensory, Independence and Community Engagement. This training meets all requirements for Support Levels 5, 6 and 7 for adults determined by the Supports Intensity

Scale (SIS) and Supplemental Questions. All attendees will receive a PowerPoint Handout and a Certificate of Attendance that can be added to your Competency Skill Tracker and personnel file.

Speaker: Cindy Gwinn, M.Ed., QDDP

**8:30 am – 10:00 am General Session
Waiver Redesign Update**

Don't miss this session regarding the latest updates regarding Virginia's *My Life, My Community* DD Waiver redesign.

Presenters: Connie Cochran, Assistant Commissioner, Sam Pinero, Waiver/WaMS Operations Manager, and Deanna Parker, DD Policy Analyst, Division of Developmental Disabilities, DBHDS

10:00 – 10:15 am Break

10:15 – 11:45 pm General Session

Update – All Things Federal!

Get the latest information on federal issues including changes at the top of the Departments of Education/RSA, Labor, Health and Human Services, and the Center for Medicaid and Medicare Services (CMS) and how those changes affect providers in terms of current law and pending legislation. Kate will provide the latest information regarding the Workforce Innovation and Opportunity Act (WIOA), the CMS Home and Community-Based Services (HCBS) Final Rule, the proposed (and currently enjoined) DOL Overtime Rule, the TIME Act (14c), Medicaid, federal budget actions and a myriad of other federal, state and constitutional concerns. She will share what ACCSES is doing on behalf of providers in the nation's capital. This session will also look at the power of reaching out to individual members of Congress to tell your stories and show them the important work Virginia providers and the people they serve do every day.

Presenter: Kate McSweeney, VP Government Affairs & General Counsel, National ACCSES

11:45 – 1:45 pm Luncheon – General Session

Welcome: April Pinch Keeler, President, vaACCSES and President/CEO of MVLE, Inc.

Expert Panel – WHAT IF for Virginia: Interpreting Potential Medicaid Proposals from DC and Their Impact in Virginia

Panel: Karen Kimsey, Deputy Director, Complex Care & Services, Department of Medical Services (DMAS) and Mike Tweedy, Budget Analyst – Health & Human Resources, Senate Finance Committee

1:45 – 2:00 pm Break

2:00 – 3:15 pm Concurrent Sessions

Commonwealth Coordinated Care Plus and Beyond – Managed Care in Virginia
Designed for supervisors, program managers and Executive Staff of organizations.

What is Commonwealth Coordinated Care Plus? Who will be required to participate in CCC Plus? What services are included? How will CCC Plus effect individuals receiving Waiver Services? Which MCO Health Plans have been selected to provide services? What is the Managed Long Term Services and Supports (MLTSS) Program? What do you need to know as a provider? The Commonwealth Coordinated Care Plus (CCC Plus) is a new statewide Medicaid managed long-term services and supports program that will serve approximately 214,000 individuals with complex care needs, through an integrated delivery model, across the full continuum of care. Care management is at the heart of the CCC Plus high-touch,

person-centered program design. CCC Plus focuses on improving quality, access and efficiency. CCC Plus is proposed to launch August 1, 2017 and enrollment into CCC Plus is required for qualifying populations

Presenters: Karen Kimsey, Deputy Director, Complex Care & Services, DMAS and Ann Bevan, DOJ Settlement Senior Advisory, DMAS

Worker's Compensation for Social Services Organizations Including Loss Prevention and Loss Mitigation

Designed for QA managers, directors, senior staff and organization leadership

Currently and in the future, Worker's Compensation for social services organizations may be one of the most challenging lines of coverage to procure and afford. Attendees will learn about 1) Workers' Compensation "Pricing" – the facts about premium computation and how rates, discounts, credits, debits and charges are assessed and could ultimately be influenced by Loss Prevention efforts and Claims Management; 2) Loss Prevention – practices and programs to reduce exposure and positively impact pricing over an extended period of time; and, 3) Loss Mitigation – claims procedures to minimize the cost and impact of claims for those issues that cannot be prevented. Don't miss this informative session and bring your worker's compensation questions!

Presenters: Michael McKeon, CSP, ARM, CAWC, Regional Director; Barbara Bailey, AIC, Claims Manager; and Phil Gresens, CSP, ARM, ALCM, Senior Loss Control Consultant from United Heartland – part of the AF Group of Insurance Companies; Mike Weber, Insurance Advisor, RCM&D

3:15 – 3:30 pm **Break**

3:30– 5:00 pm **Concurrent Sessions**

Expansion of Integrated Housing Opportunities – Building and Bundling Resources to Expand In-Home, Shared Living and Supported Living Options

Designed for direct support staff, managers, directors, senior staff and organization leadership.

Based around the DBHDS definition of an integrated life, this workshop will focus on diversifying residential services to support individuals in integrated settings. The Department's progress and various resources for independent housing will be discussed. Practices that support change and how licensed providers can navigate the processes needed to offer a mix of residential services that support integrated living will be detailed. Activities will focus on blending services and negotiating the challenges encountered as providers adapt to the new service models under the DD Waivers.

Presenters: Eric Leabough, Housing Services Manager; Eric Williams, Interim Director of Provider Development; Jeannie Cummins, Senior Integrated Community Options Specialist; and Todd Cramer, Community Resource Consultant, DBHDS

Employment Issues for Community Providers – A Legal Perspective

Designed for managers, directors, senior staff and organization leadership

An informative session specifically recruited for this conference based upon requests to cover the legal perspective relating to employment issues for community rehabilitation providers. Topics to be covered include 1) the Fair Labor Standards Act and the White Color Exemption including a) if you meet the salary test, is the employee automatically exempt?, b) what does the job title tell you about whether an employee is exempt?, c) what is the Learned Professional Exemption? d) if someone is an independent contractor, do I have to pay them minimum wage or overtime? e) is an employer responsible for an independent contractor's injuries while doing work?; 2) Workers with Disabilities – the FLSA and ADA; 3) What are the

Most Important Assets in Your Company and How to Protect Them?; 4) Employee Handbooks – Are They Helpful or a Source of Liability?; 5) What is a Case Control Audit and Why Is It Important to Have One?; 6) Succession Planning; 7) Media Policies for Dealing with Employees; and, 8) Employees’ Use of Personal Computers, Tablets, Smart Phones and Their Access to Company Data.

Presenter: Barry Dorans, Attorney, Wolkott Rivers Gates, Virginia Beach

8:00 – 10:30 pm **Hospitality Suite** – Hosted by vaACCSES and MVLE, Inc.

Friday, April 21, 2017

7:30 – 12:00 pm **Conference Registration Open**

7:30 – 1:00 pm **Exhibits Open**

7:30 – 8:30 am **Breakfast Buffet**

8:30 – 9:30 am **General Session – Keynote**

Feeling the Numbers – Storification Through Relativism, Ratios, Trends and Charts

“If you want to learn about a culture, listen to the stories. If you want to change a culture, change the stories” – Michael Margolis

Whether it be employees, family members, individuals using services, General Assembly members or the media – all of us have stories to tell. Nothing supports a good story better than a visually appealing representation of support data. In this session, attendees will learn simple storification techniques to motivate, influence, persuade and inspire others.

Speaker: Phillip “Chip” Dodd, President and CEO, Support Services of Virginia, Inc.

9:30 – 9:45 am **Break**

9:45 - 10:45 am **Concurrent Sessions**

Cyber Security & Liability Issues for Providers

Social Services Organizations have tremendous exposure to the potential costs of a cyber breach because of possible negligence or not. More importantly, the cost to respond and contend with a breach – whether real or alleged – is significant even in the absence of negligence or fault. Standard Commercial General Liability policies exclude the exposure and limited policy extensions may not be enough. How do you evaluate your risk and mitigate your potential exposure?

Presenters: Matt Furr, Senior Marketing Representative and Ryan Kelley, Management Liability Underwriter, Philadelphia Insurance Company; Mike Weber, Insurance Advisor, RCM&D

Community Engagement, Community Coaching and Documentation (Part 1 of 2)

Have you had challenges getting plans and schedules approved? Do you think your plans are ready only to find out that your requests get pended for additional information? Developing a support plan can be challenging when adding a new service. This session will be interactive providing technical assistance relating to Shared Planning and Plan for Supports development. ***Please bring case examples with you that you would like to discuss in terms of identifying appropriate outcomes, support activities and support instructions. This session will also highlight how to enhance conversations to understand the appropriate service, number of hours and activities to request as part of the person-centered planning process. This session will not use small group sessions. The audience and presenter will provide feedback and recommendations regarding case examples.***

Presenter: Heather Norton, Director, Community Support Services, Division of Developmental Services,

10:45 – 11:00 am Break

11:30 – 1:00 pm Concurrent Sessions

Community Engagement, Community Coaching and Documentation (Part 2 of 2)

Presenter: Heather Norton, Director, Community Support Services, Division of Developmental Services, DBHDS

Expanding Procurement – ESO Exemption from Competition & New SWaM Laws and Administrative Code Changes for ESOs AND Using Eva Effectively to Secure Additional Contracts

Designed for ESO business development and sales professionals and organization leadership.

Did you know that ESOs can furnish goods and services to the State and other public bodies without competitive procurement under certain circumstances? Did you know that ESOs, because of recent legislation sponsored by vaACCSES, can now be counted toward a state agency, local government or contractor’s Small Business, Women or Minority (SWaM) annual business quota goals? Do you know where to find the rules and code authority to show procurement officials? This session will provide you with written materials. The presentation will also include information on how to use the eVA system to identify opportunities for additional contracts using the ESO and the Department of Small Business and Supplier Diversity (DSBSD) designation for ESOs. If you do business development or sales, or are the executive leadership for your ESO and need to understand these expanded opportunities – you need to attend this session!

Presenter: Sandra Gil, Director, Policy, Consulting & Review, Division of Purchases & Supply, Department of General Services; and Marketing & Outreach Rep, Procurement Management, DGS

1:00 pm Exhibit Breakdown

1:00 pm Conference Adjourns